

## THE FIRST OPEN AND COLLABORATIVE DATA ECOSYSTEM

November 10<sup>th</sup> 2022

### ADRIAN VON MÜHLENEN

Specialist Digital Material Passport Catena-X

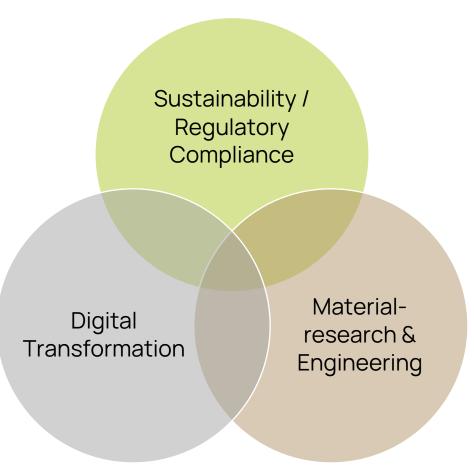
Supported by



Federal Ministry for Economic Affairs and Climate Action

## Adrian - Who do I want to have been?\*





<sup>\*</sup>Inspired by "music for a gust" broadcasted Sunday, March 13th with the Philosopher, Journalist and Author Svenja Flaßpöhler, SRF 2 Kultur

## Our Motivation



#### RESILIENCY



"Today's peer-to-peer supply chain network doesn't do the job"

**EXECUTIVE AWARENESS** 

### SUSTAINABILITY AND REGULATORY REQUIREMENTS



"Flow of data across the entire value chain requires new collaboration models"

**DATA ECOSYSTEM** 

### GEOPOLITICS AND INNOVATION



"Sharing data is a matter of trust and sovereignty"

**EUROPEAN VALUES GAIA-X** 

ECONOMICS



"Network adoption and interoperability is a team effort"

**INDUSTRY DATA SPACE** 



# Lighthouse Project for the Automotive Industry

We build data-driven value chains

We make applications interoperable

We focus on time to value (e.g. onboarding)

We guide and support our user groups

We are the

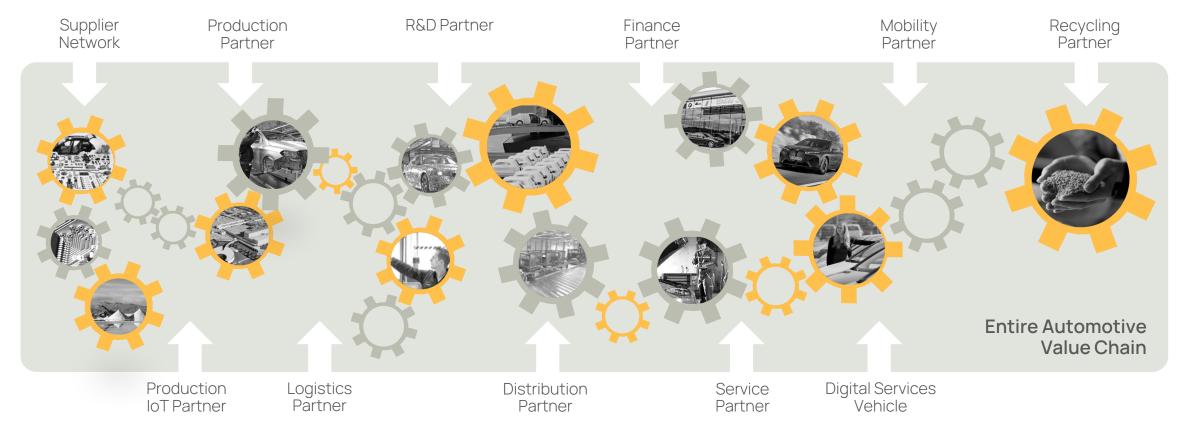
fitness program

for the automotive industry & tap into

new value pools



# We Create the First Data-Driven Value Chain Incorporating all Participants and Steps



## What Does it Mean, to Be...



# THE FIRST OPEN

& COLLABORATIVE DATA ECOSYSTEM

### Technology & Architecture

The network foundation is build upon shared services and GAIA-X / IDSA principals - We all can take ownership

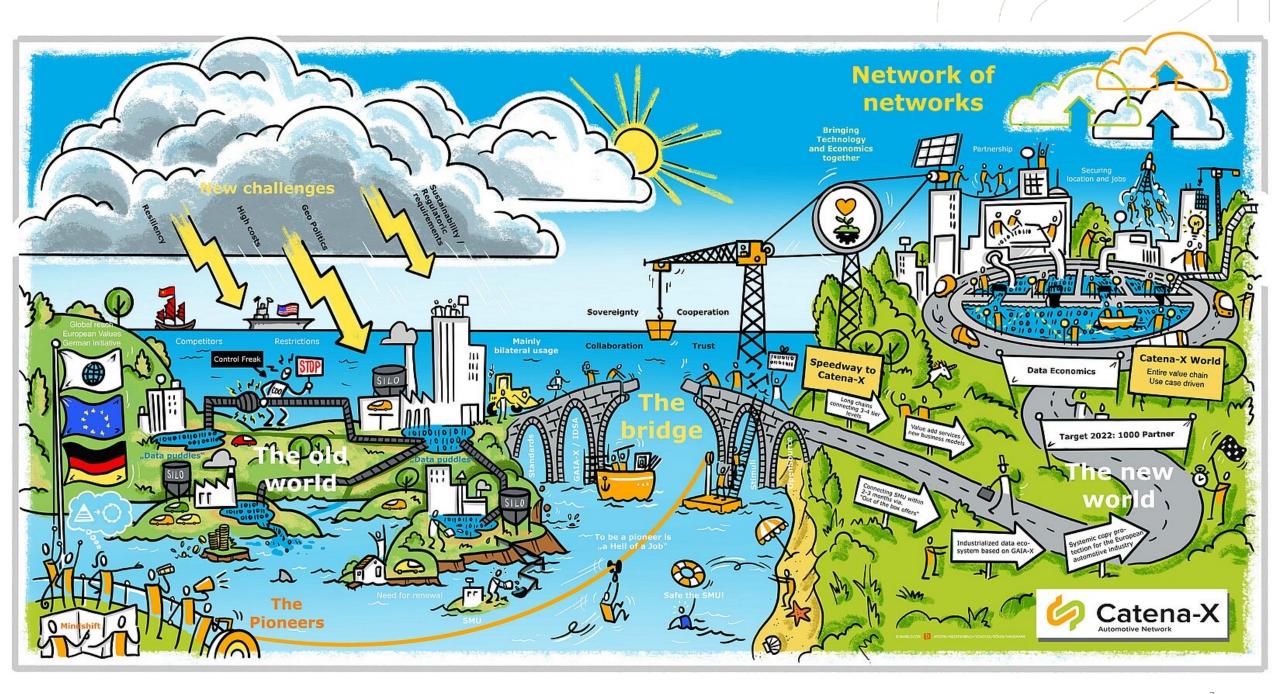


### **Working Model**

All industry players join forces to build, operate and utilize the data ecosystem - **Right from the start** 

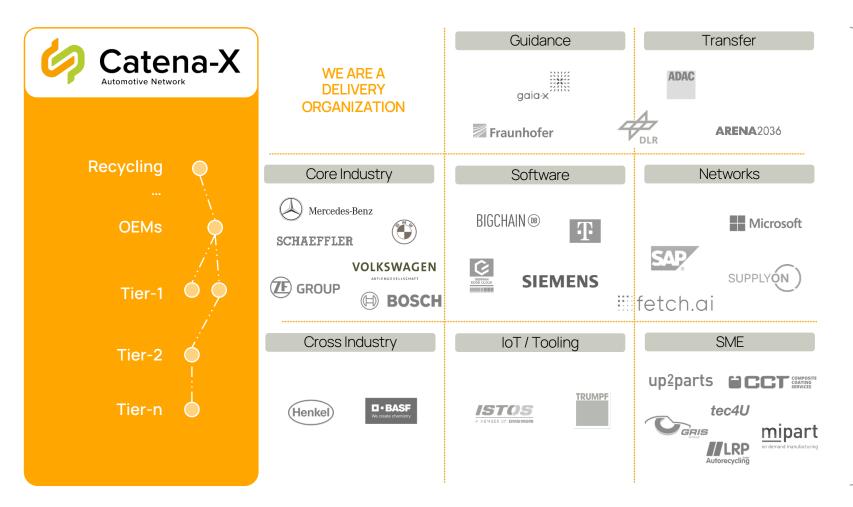


and many more





# Who Is the Team to Kickstart the Ecosystem?



Timeframe/project outcome 08/2021 - 07/2024

#### 10x

Use Cases with direct value contribution

#### 1st

Gaia-X / IDSA compliant operating system

### 2-4 months

Time to value onboarding partner





10 business-critical end-to-end use cases



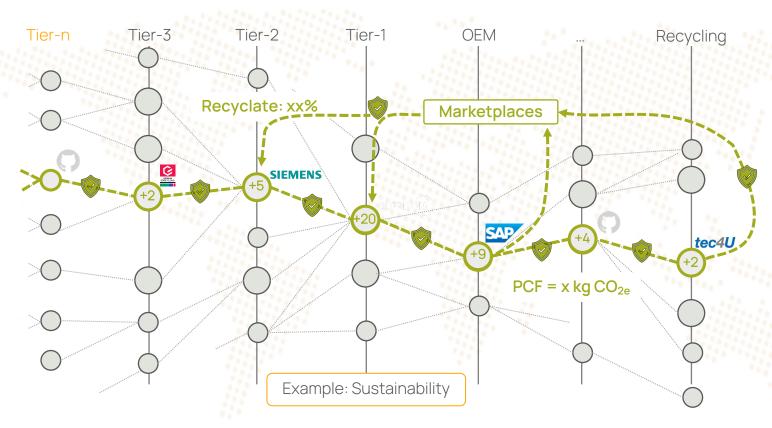
# The Catena-X Data Ecosystem



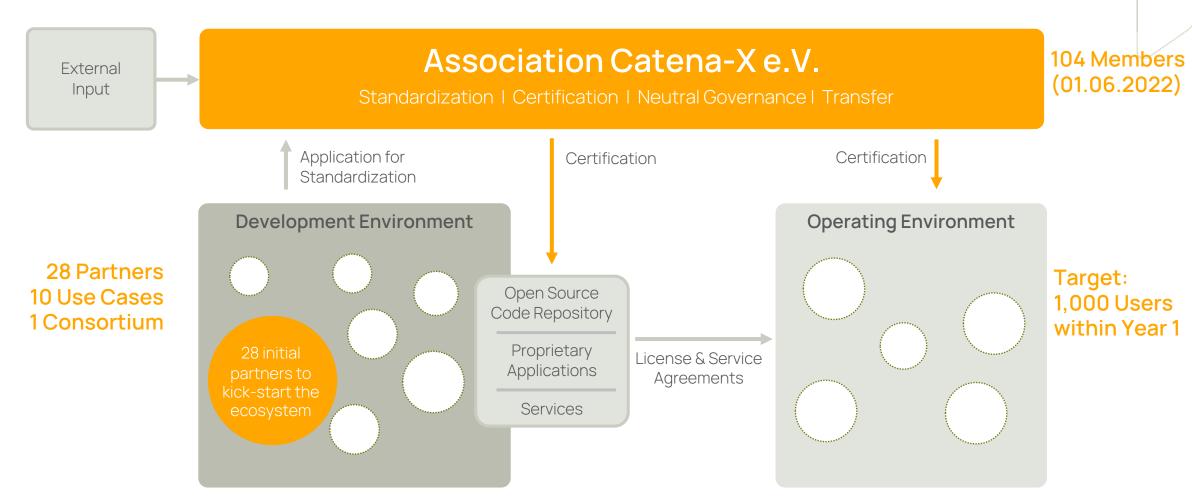
Build a global data space that can host our industry

Optional 275.000+ legal entities # locations globally # digital twins machines, products # apps business processes # users business responsibility

Create the first data driven value chain; incorporating all participants via interoperable and trusted solutions







## What's in It for Me?



### App Provider

- E2E ecosystem
- Customer-facing offering
- Reduced costs
- Innovation boost

## Provider

- Fast growing network
- Potential cross-& up-selling
- Credibility

### Provider Shared/Essential Services

- Scaling of revenue models
- Shared risk and costs
- Placement of services

### Developer Community

Customer-facing offering

Immediate market access

 Growth market for managed services

- Street credibility & visibility
- Customer base for beta testing
- Development contracts
- Global technology stack

- Data providers
- Secure and standardized infrastructure

### Core-User (SME specific)

- Individual benchmarking
- Onboarding made for SME
- Achieve data readiness
- Access to global markets
- Time to value

### Core-User

- Simple way to meet regulatory requirements
- One interface to the industry
- Interoperability and flexibility of solutions
- Efficiency, resiliency, cost control
- Expansion of business model



# Architecture for Interoperability and Sovereignty

shared

strong network

capabilities

open source

community

GAIA-X / IDSA

(web3 principles)

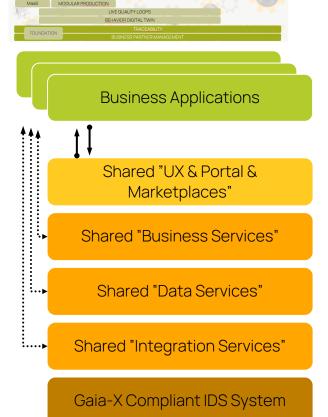
### Multiple

ONE

mutually used and

federated network base

interoperable offerings per use case, no lock-in



Overview

#### Five Catena-X Core Network Assets



Highlight: Eclipse Data Space Connector



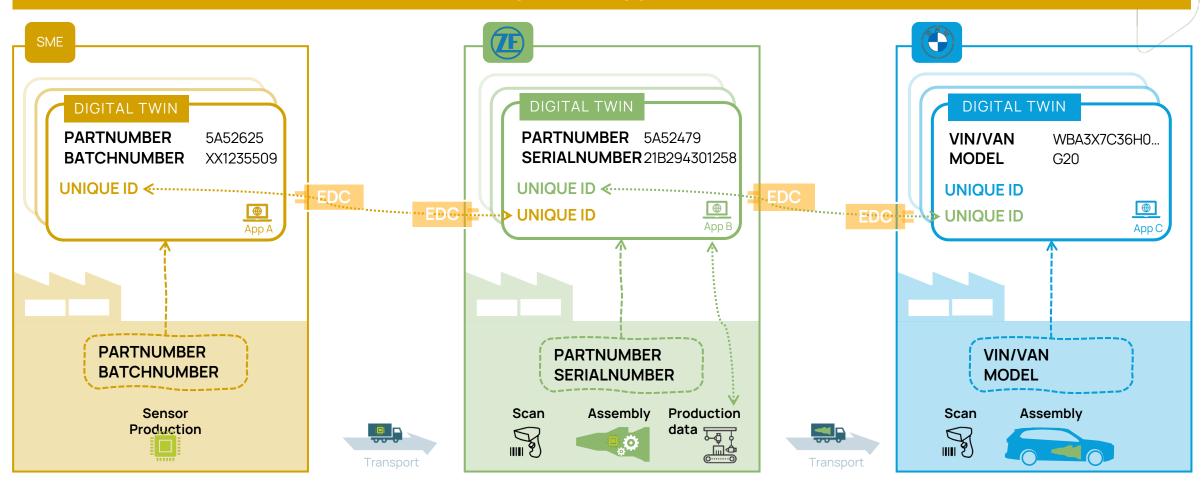
Pioneering approach to unify all needs From SME to large corporations and providers of services & apps

**Incubation Room** for innovation & new business models → SDK & Open Source

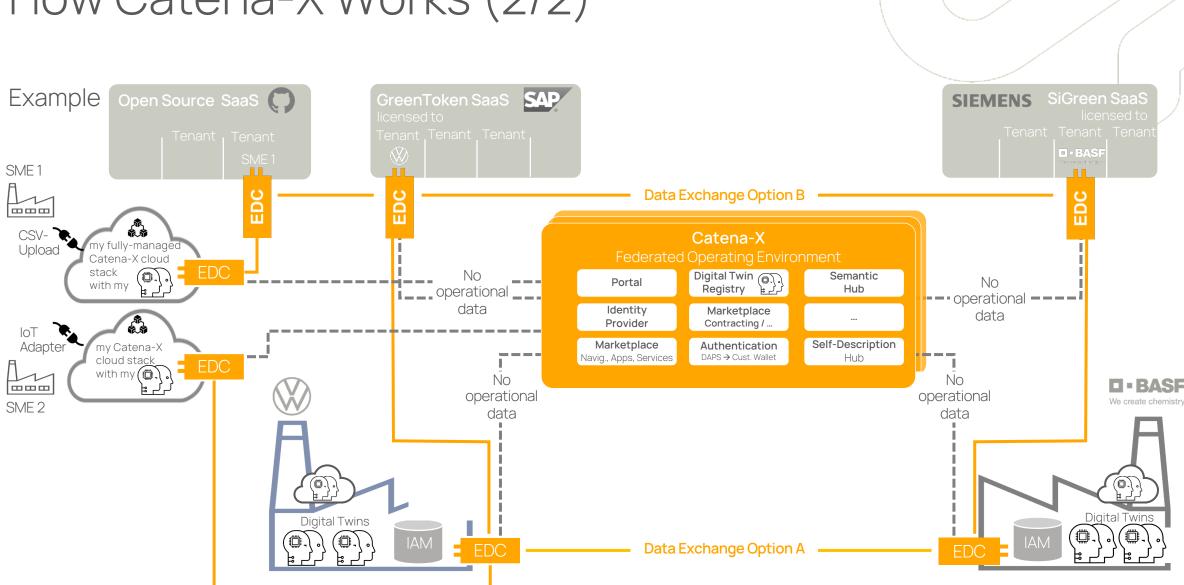




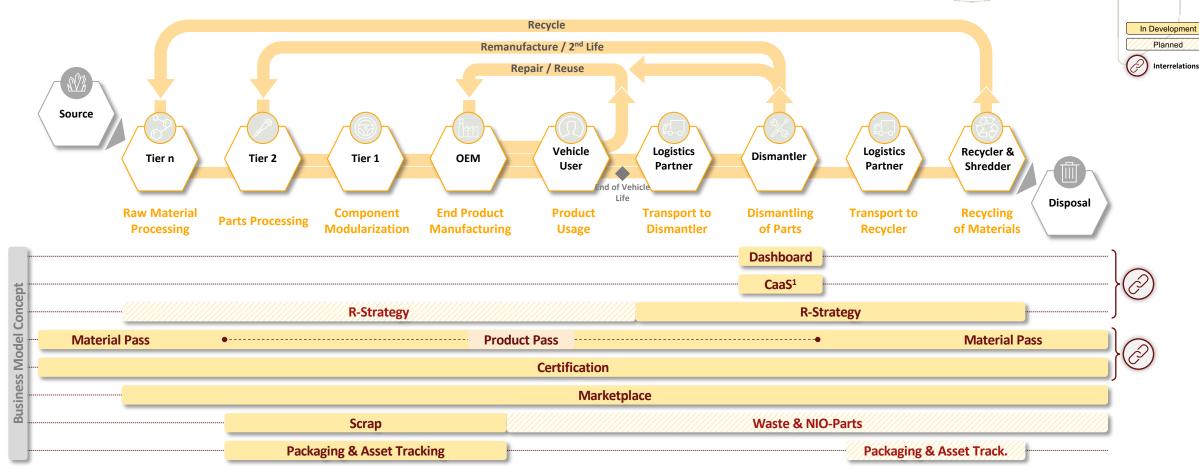
### Common semantics and interoperable apps build decentralized data chains.



# How Catena-X Works (2/2)



"Rethinking the loop" - value cycle in which products and materials will be recirculated.



Catena-X | Circular Economy Journey | January 2022

<sup>&</sup>lt;sup>1</sup> CaaS = Circularity as a Service



# Why Material Passport? Triggered by EU Regulation "Ecodesign for Sustainable Product Regulation" (ESPR)

### **Green Deal 2019**



### **CEAP 2020**



### **Battery Regulation 2021**





Battery Passport to be implemented 2026

### **Proposal ESPR 2022**





General description and requirements DPP



Battery Passport as a Digital Twin concept (courteously from GBA)





# It is not the question whether but when the digital product passport (DPP) must be implemented

- "The Green Deal", especially the ESPR (Proposal for Ecodesign for Sustainable Product Regulation)
- Directive 2006/66/EC on batteries and accumulators and waste batteries and accumulators and repealing Directive 91/157/EEC
  - To be implemented by January 1st 2026
  - Required for any high voltage storage with a capacity > 2 kW/h
  - Social and ethical KPIs
  - Sustainability KPIs
  - Recycling KPIs
  - Dynamic / Static Data?
  - Behavior Twins?



# The Material Pass provides Information to Data Ecosystems – provide end-to-end transparency



Definition of the data model

2 Back End Connector

IDS or Eclipse Data Space Connector

3 Integrationplatform

4 Business Rules for Data Exchange

# The Global Battery Alliance, the Battery Pass made with Germany and Catena-X go hand in hand









### **Global Battery Alliance**

- Global Battery Alliance (GBA) is the pre-competitive multistakeholder partnership of 100+ businesses, governments, academics, industry actors, international and nongovernmental organizations, to ensure that battery production not only supports green energy, but also safeguards human rights and promotes health and environmental sustainability.
- GBA flagship program "Battery Passport" is associated member of Battery Pass and collaborates in joint workgroups on the common mission.

### Battery Pass mwG

- Develop cross-industry content and technical standards for digital battery passports and demonstrate them in a pilot project
- Seamless documentation of battery life from production to use, reuse, recycling
- Enables sustainable and circular management of traction batteries
- The battery pass data can be accessed and updated via appropriate infrastructures.

### **Speed Boat**

### Catena-X

- An expandable ecosystem in which automotive manufacturers and suppliers, dealer associations and equipment suppliers, as well as providers of applications, platforms and infrastructure, can participate equally
- The association aims to create a uniform infrastructure for exchanging information and data along the entire automotive value chain.
- Global Battery Alliance and Battery Pass aim to develop a battery passport. Catena-X creates an important basis for this with its material passport.

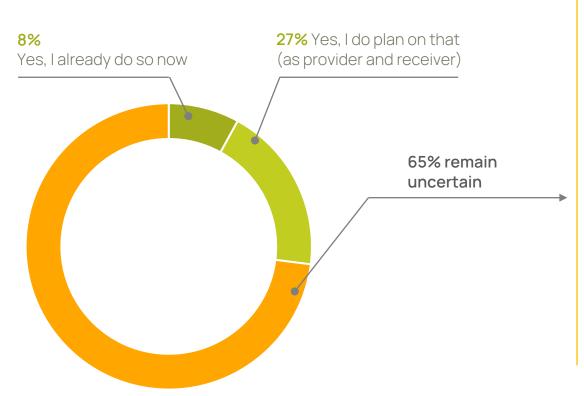
### **Technical Standard**

### Social consensus

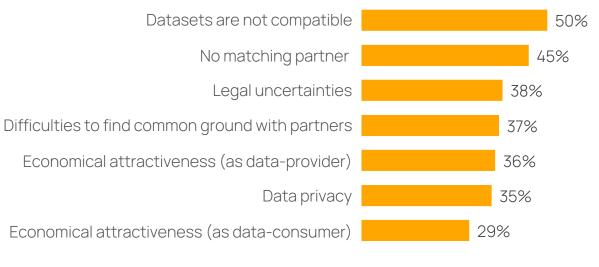


# Our Industry Challenge = Catena-X Opportunity

Do you plan to exchange data with other companies within the next two years?



Biggest obstacles for B2B data-sharing



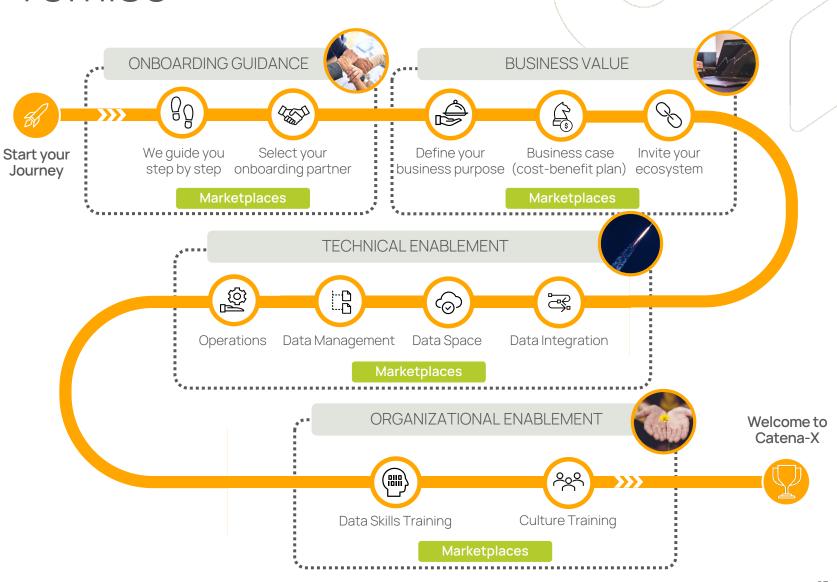
Source: Bitkom 05/2022, Datenökonomie – Wo steht die deutsche Wirtschaft?

## The Catena-X Promise

We take you from where you are and guide you until you benefit from the network.

Onboarding within weeks (approx. 8-12) through our standardized Catena-X process.

Dedicated offerings for small and medium enterprises and large scale organizations.







### Onboarding Services

Ramp-up in 2<sup>nd</sup> half of 2022

### Initial Catena-X Portfolio

First minimal viable offerings for

Outlook

1st half of 2023

More MVPs to solve top industry

problems (e.g. supply chain

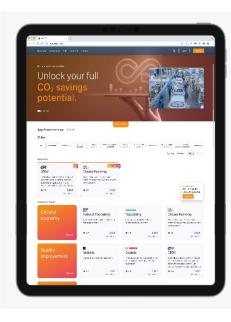
resiliency, quality, MaaS)

Continue feature boosts &

Ecosystem + platform KITs

Target: Boost digital readiness of all industry partners







**Business Partner** Management

**Network of Networks** 

app upgrades

### Pool of global partners for

Guidance

Organizational

enablement

Technical enablement Technical operations

Portal / Marketplace Shared CX Services Federated Network Foundation

N.N.

Proof of value hypothesis by 1,000 users within 12 months after market entry



Connect with Adrian von Mühlenen



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